

## Graduate Program “StartCargo”

Are you enthusiastic about the airfreight industry and want to become an expert in the field of logistics? Are you curious, down-to-earth and hands-on minded? Do you value a relaxed and uncomplicated atmosphere when dealing with colleagues? Is it important to you to gain both comprehensive and deep insights into the core areas of Lufthansa Cargo while ambitiously co-designing the focus of our 18-month graduate program? Then come join the next “StartCargo” generation!

### Facts

- Your [two-week onboarding phase](#) includes an introduction to Lufthansa Cargo’s corporate structure, strategy, products, customers and processes along with a variety of networking options.
- In order to gather operative practical experience, the onboarding phase is followed by a four-week “hands-on assignment” in the Lufthansa Cargo Center (Handling Frankfurt) as well as by a 10-week project in this business area.
- You will be able to significantly influence the choice of the four further 10-week projects according to your interests. One of these projects will take place abroad.
- Between these various projects, you will receive deeper insights into the tasks and goals of central core business areas within the framework of exciting department visits.
- In addition, you will organize and implement a one-week [social team project](#). For us, social commitment is an essential part of our comprehensive qualification.
- A variety of expert and soft-skill training units (i.e. air cargo knowledge, project management, negotiation skills, conflict management, airline management simulation) are part of the curriculum.
- Furthermore, you will receive continuous support from the personnel development department and a personal mentor to foster your personal development.
- You will benefit from excellent networking opportunities within Lufthansa Cargo and with people from other graduate programs as well as other newcomers in the Lufthansa Group.
- Your subsequent position on completing the program will depend on your personal interests and experience along with the needs of the expert departments at the time of program completion. Previous graduates now work in various positions in the areas of Handling, Sales, Sales Steering, Product or Process Management.

## Requirements

- Good Master/Diploma in business administration, business engineering, traffic and transport or other content-related studies (Bachelor degrees are also accepted in combination with previously completed vocational training)
- Major study focus on logistics (can be compensated by well-founded practical experience in the areas of logistics or sales and procurement within the logistics industry)
- Practical experience, i.e. by way of internships (at least three months)
- High motivation to work in operative areas along with enthusiasm for the air cargo industry
- Strong hands-on mentality and operational skills
- Positive attitude, enthusiasm and social competence
- Strong target group-oriented contact and communications skills
- Proactivity, flexibility and self-motivation
- High level of service orientation and capability to solve complex problems
- Entrepreneurial thinking and action
- Good analytical and conceptual thinking and abstraction capability
- Negotiation and persuasion skills
- Ability to quickly grasp complex issues and present them in a structured way
- Intercultural competence and experience abroad (at least three consecutive months)
- Very good English and German language skills
- Enjoy active involvement with regards to program organization
- Willingness to travel

## Application steps

- Online application incl. online tests: 1 – 31 July 2017
- Short video preparation: 4 – 13 August 2017
- One-day Assessment Center: 4 – 6 September 2017
- Confirmation/Contract offer: mid-September 2017

## Program start

15 January 2018

## Application period

You will find a job ad in our Job Offers from 1 – 31 July 2017. You can then directly apply there.

Please apply online at [www.Be-Lufthansa.com](http://www.Be-Lufthansa.com). For your online application you will need data from your CV as well as information about your achievements in school and university. If you have general questions regarding the application steps or the program itself, please take advantage of the comment function on our [StartCargo Blog](#) and/or our Live Chat offer on 20 July 2017 (from 4 – 6 p.m. Frankfurt time).

**We look forward to receiving your online application!**